

WHITEPAPERS ON VIETNAM SOFTWARE OUTSOURCING

The significant improvements to infrastructure, steady economic growth, and a young and dynamic workforce have helped Vietnam to become an attractive destination for technology and software outsourcing.

Some of the most frequently asked questions from companies considering Vietnam as an outsourcing destination include:

- What are the reasons that tech-giants brought their outsourcing operations to Vietnam?
- What is the engineering workforce in Vietnam like?
- How to select a good software outsourcing vendor in Vietnam?

Reliable sources like global researches, clients' testimonials, experiences, etc. regarding the industry have been collected and compiled into whitepapers, infographics, and presentations, to answer such concerns.

white paper	<u>Competitiveness o</u>	f Vietnam's engineering workforce
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A strong labor force is among the top reasons that Fortune 500 technology corporations brought their outsourcing operations to Vietnam. The country is in a period of "demographic bonus", when the labor force participation rate (population aged 15 - 64) is over 50%. With a young, dynamic,

and well educated workforce, Vietnam is becoming a new outsourcing powerhouse of the technology world.

The whitepaper will provide you with insights into the positive landscape of Vietnam's engineering workforce and how it is gaining competitiveness in terms of both educational background and professional performance. Facts and figures from global research organizations are attached to support and provide further information about statements made in the document.



The significant improvements to infrastructure, steady economic growth, and a young and dynamic workforce have helped the country to become an attractive destination for technology and software outsourcing. Many tech giants have already caught on to this shift, such as Intel, Samsung, Nokia, Bosch, and Panasonic, to name a few.

This paper will evaluate some of the reasons that these tech giants have brought outsourcing operations to Vietnam, including cost effectiveness, tax incentives, a strong labor force, social-economic stability and language skills.

For any further information or feedback, please contact our market research team at bdu@tma.com.vn or contact our consultants here.

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Created by TMA Solution	(www.tmasolutions.com) 1	

Now that you have decided to go with Vietnam offshore software outsourcing, you must make a decision on which city and vendor to select. Since this is your first time with a Vietnam outsourcing company, choosing a city and evaluating vendors can become very complicated if you don't know how to approach it from the very start. According to a top Vietnam software outsourcing company, having a comprehensive checklist written by experienced outsourcers is the key to a successful start to the outsourcing decision-making process.

Here we compile a comprehensive checklist that includes the criteria you should consider when examining a city and producing an RFI (Request for Information) to start working with any Vietnam software outsourcing provider. All of the listed criteria were examined by our clients and can be modified to meet your specific needs.